# Game Theory

#### Lecture 2: Static games with complete information – the normal form

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#### Static games with complete information

- Static games: The players move simultaneously, so that none can observe and react to the choices made by the other players.
- Complete information: Each player knows fully the rules of the game. In particular, each one knows the "payoff functions" of all players.
- Payoff function of a player gives the reward the player gets as a result of the combination of strategies selected by all players.





## Normal form of a game with pure strategies

*Pure strategies* are basic alternatives of an action.

- The **normal** or **"strategic" form** of a game contains three elements:
  - **1.** A set of players  $I = \{1, 2, ..., n\}$ , where n is a positive integer.
  - 2. For any player  $i \in I$ ,  $S_i$  is the set of pure strategies that are available to him.
    - $S_i$  can be either **finite**:  $S_i = \{1, 2, ..., m_i\}$  for any integer  $m_i \ge 2$ .
    - Or  $S_i$  can be a **continuum**, where it takes the form of an *interval* [a, b].



3. Let  $s = (s_1, s_2, \dots, s_i)$  be the vector or profile of strategies that are selected by all the players. Then, for any s and each player  $i \in I, \pi_i(s)$  is the payoff function, that gives the reward (amount of utility or money) for player i, stemming from the combination of strategies s.



#### Normal form of a game with pure strategies

- Several definitions are useful:

  - The combined payoff function of the game is  $\pi(s) \equiv (\pi_1(s), \pi_2(s), \dots, \pi_n(s))$
- game can be defined by a triplet:

 $G \equiv (I, S, \Pi)$  where

*I* is the set of players *S* is the space of pure strategies  $\Pi$  is the combined payoff function



• The space of pure strategies of the game is  $S \equiv x_i S_i$ . It contains all possible values of s.

• Definition of normal form of a game. If only pure strategies are taken into account, any





#### Special case: 2 player finite games

- If there are only two players, 1 and 2, endowed with  $m_1$  and  $m_2$  discrete strategies respectively, the **normal form** can be written as a matrix  $m_1 \times m_2$ .
  - Each row h of the matrix represents a pure strategy  $h \in S_1$ , available to player 1.
  - Each column k of the matrix stands for a pure strategy  $k \in S_2$ , available to player 2.
  - The sub-matrix  $A = (a_{hk}) = \pi_1(h, k)$  contains the payoffs of player 1.
  - The sub-matrix  $B = (b_{hk}) = \pi_2(h, k)$  contains the payoffs of player 2.
- **Remark:** Usually, sub-matrices *A* and *B* are consolidated in a single matrix (*A*, *B*), that contains payoffs *a*<sub>*hk*</sub>, *b*<sub>*hk*</sub> in each matrix cell.





13

#### **Example: Prisoner's dilemma**

• The payoff (years in prison) matrices of this game are:

$$A = \begin{pmatrix} 3 & 0 \\ 5 & 1 \end{pmatrix}, B = \begin{pmatrix} 3 \\ 0 \end{pmatrix}$$

- If both chose "Deny" they get a payoff (1 year) strictly higher than the payoff that they • achieve by choosing "Confess" (3 years)  $\rightarrow$  dilemma



$$\binom{5}{1}, (A, B) = \begin{pmatrix} 3, 3 & 0, 5 \\ 5, 0 & 1, 1 \end{pmatrix}$$

• Each player has two pure strategies: "Confess" and "Deny", respectively. The first strategy gives each player a higher payoff (fewer years in prison) than the second one, for any choice made by the other player.  $\rightarrow$  Game theory predicts both select "Confess".





#### **Special case: 3 player finite games**

- using two matrices. In this case:
  - 1. The choice of player 1 is represented by the choice of the row.
  - 2. The choice of player 2 is represented by the choice of the column.
  - 3. The choice of player 3 is represented by the choice of the matrix.
- Each cell of each matrix contains three numbers, representing the payoffs of players 1, 2 and 3, respectively.
- Example:

 $\begin{pmatrix} 1,1,1 & 0,0,0 \\ 2.2.2 & 3.2.1 \end{pmatrix},$ 



With three players and discrete strategy sets, it is possible to write the normal form

$$\begin{pmatrix} 3,4,5 & 1,1,1 \\ 6,1,0 & 0,0,0 \end{pmatrix}$$



#### Introducing mixed strategies

- mixed strategy for player *i* can be represented by a vector *x<sub>i</sub>*, whose generic element is  $p_{is}$ , the probability that player *i* assigns to playing pure strategy *s*.
- Meaning of a mixed strategy: Instead of choosing a basic alternative of action (i.e., a pure strategy), the player builds a random device (a coin, a dice or a mechanism before acting.
- i.e.,



• **Definition:** A *mixed strategy* for player *i* is a distribution of probability over his set of pure strategies  $S_i$ . Let us assume that player i has  $m_i$  pure strategies. Then, a

roulette) that selects each pure strategy with a given probability. Then, he runs this

• Each mixed strategy of player i,  $x_i$ , has a support, labelled as  $C(x_i)$ , that is the set of pure strategies available to player *i*, to which he assigns positive probabilities,

 $C(x_i) = \{s \in S_i : p_{is} > 0\}$ 



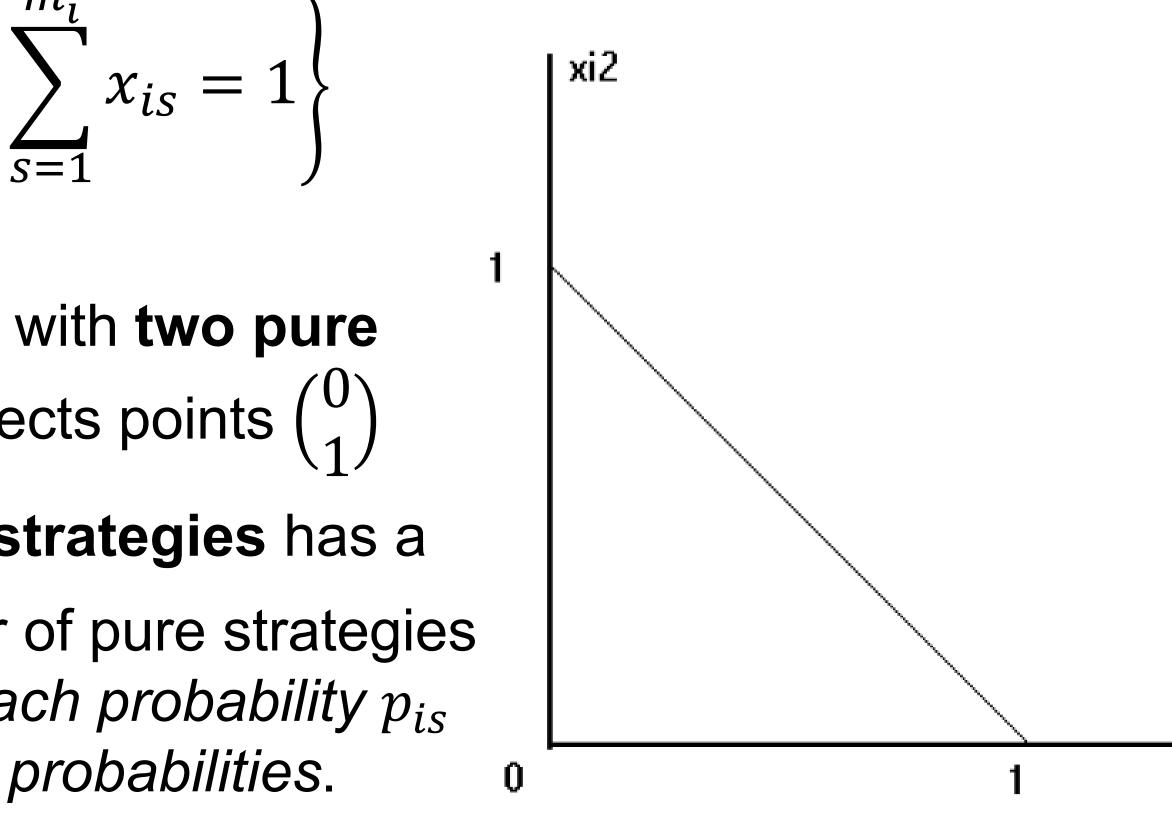
#### Introducing mixed strategies

• Given the properties of probabilities, the set of mixed strategies of player *i* is (in geometric terms) the unit simplex in space  $m_i$ ,  $\Delta_i$ , as defined by:

 $\Delta_i \left\{ \mathbf{x}_i \in R^{m_i}_+ : \sum_{s=1}^{m_i} x_{is} = 1 \right\}$ 

• The set of mixed strategies of a player with **two pure strategies** is a line segment that connects points  $\begin{pmatrix} 0\\1 \end{pmatrix}$ and  $\begin{pmatrix} 1\\0 \end{pmatrix}$ . In general, the **set of mixed strategies** has a **dimension** that is equal to the number of pure strategies minus 1,  $m_i - 1$ . This is so because each probability  $p_{is}$ can be written as 1 minus all the other probabilities.



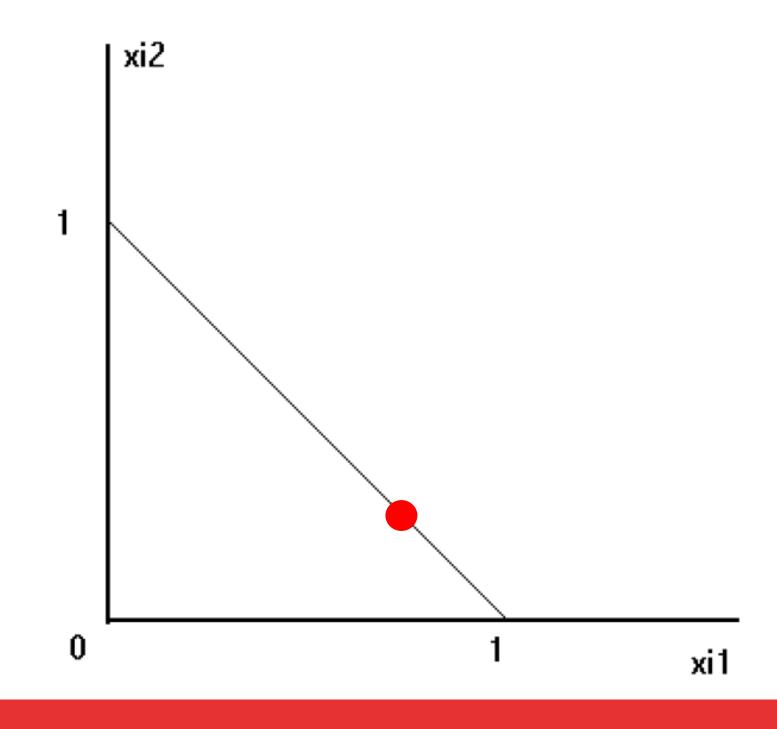






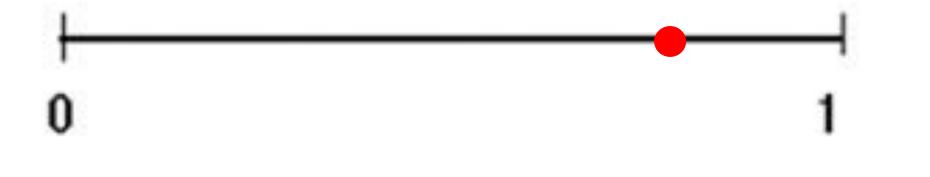
## **Definition of Projection**

form  $(x_1, x_2, \dots, x_{n-1})$ 





• Let us assume a space X of dimension n, whose elements are vectors  $(x_1, x_2, \dots, x_n)$ . A projection is a function that associates with each element  $(x_1, x_2, \dots, x_n)$ , a vector that is made up by a part of the initial coordinates (one dimension less). Hence, a projection  $X \in R_n$  into  $R_{n-1}$  associates with an element  $(x_1, x_2, \dots, x_n)$ , an element of the



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## Definition of vertices (corners) of $\Delta_i$

•  $m_i$  pure strategies are the unit vectors in a space with dimension  $m_i$ :

$$e_i^1 = \begin{pmatrix} 1\\0\\...\\0 \end{pmatrix}, e_i^2 = \begin{pmatrix} 0\\1\\...\\0 \end{pmatrix}, ... e_i^{m_i} = \begin{pmatrix} 0\\0\\...\\1 \end{pmatrix}$$
  
the corners are points  $\begin{pmatrix} 0\\1 \end{pmatrix}$  and  $\begin{pmatrix} 1\\0 \end{pmatrix}$ .

- In the previous figures,
- mass (i.e., 1) of probability to a single pure strategy s.

$$x_i = \sum_{s=1}^{m_i} x_{is} e_i^s; \ x_{is} \ge 0, \sum_{s=1}^{m_i} x_{is} = 1$$



Vertices (also called *corners*) of the set of mixed strategies of a player endowed with

**Meaning:** Each vertex represents the pure strategy s of player i. Consequently, the pure strategy s is nothing but a "special" mixed strategy  $x_i$  that assigns the whole

• Thus, each mixed strategy  $x_i \in \Delta_i$  is a **convex** combination of its pure strategies  $e_i^S$ :

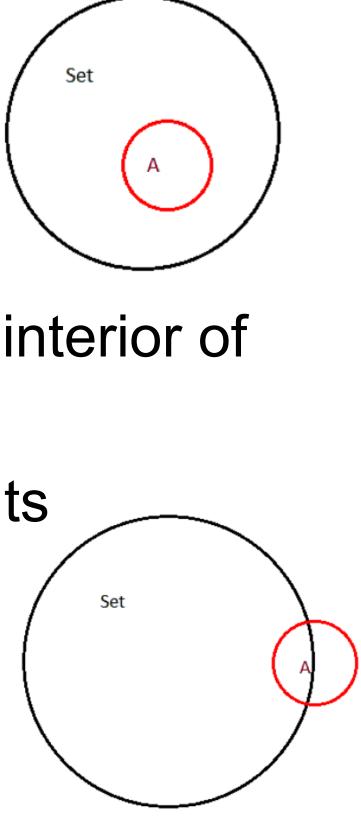


#### Some more basic definitions

- An interior point has a neighborhood which is fully contained in the set. The interior of a set is the set of its interior points.
- A set is **open** if it is made up only of interior points, i.e., if it is coincident with its interior. Example: (1,2,3)

- An **boundary point** is a point for which any neighborhood contains both, points that belong and points that do not belong to the set. The **boundary of a set** is the set of its boundary points.
- A closed set is a set that owns its boundary. For instance, the set of mixed strategies of a player *i*,  $\Delta_i$ , is a closed set. Example: [1,2,3]







#### **Applied to mixed strategies**

definitions have a more precise meaning:

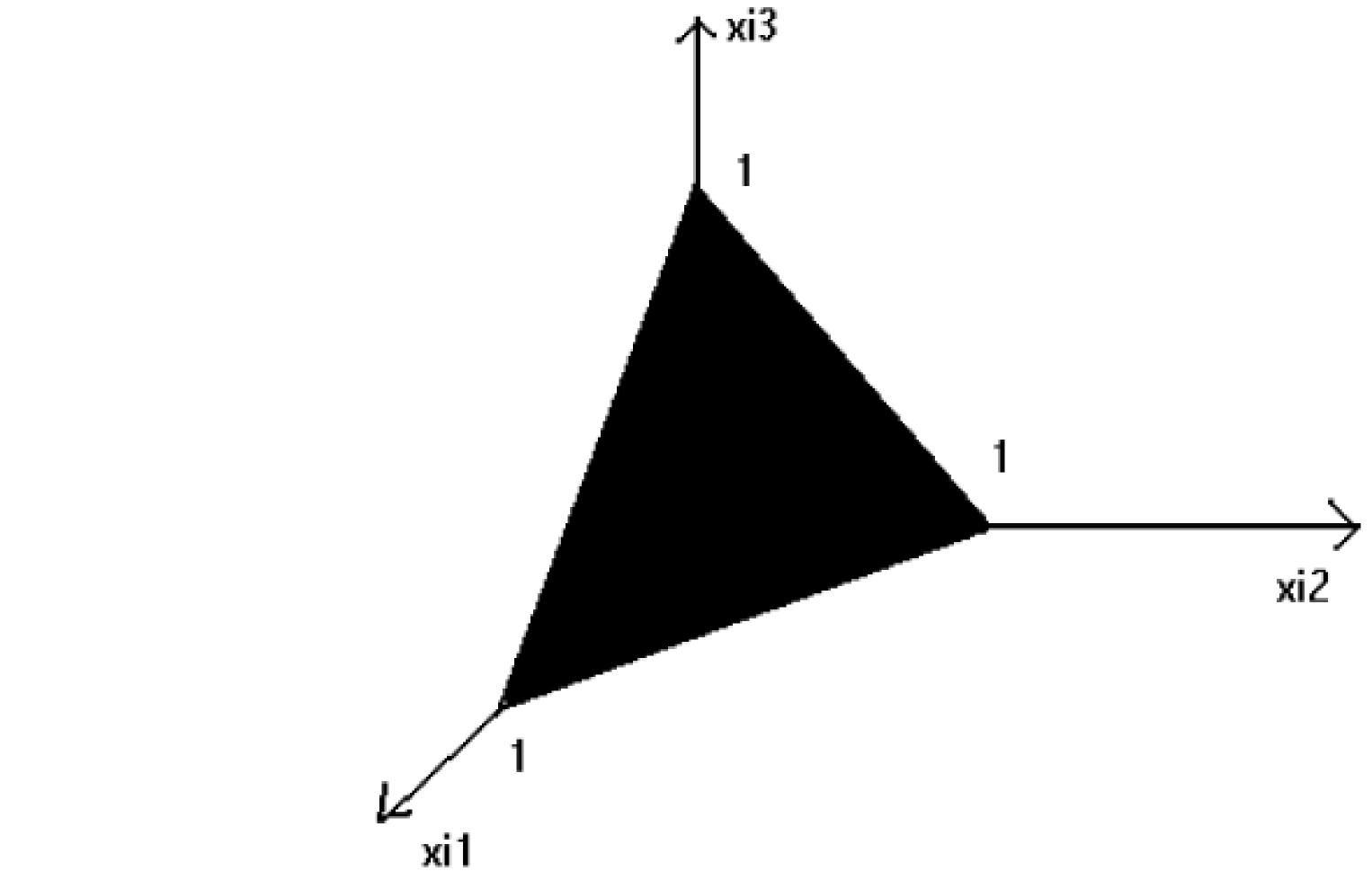
- An interior point of  $\Delta_i$  is a mixed strategy that is completely mixed, i.e., that assigns a positive probability to each pure strategy s available to player i.
- In our example the interior is coincident with the set of mixed strategies, leaving aside the boundary points or vertices  $\begin{pmatrix} 0 \\ 1 \end{pmatrix}$  and  $\begin{pmatrix} 1 \\ 0 \end{pmatrix}$ .
- The boundary of the set of mixed strategies of player *i* is the set of strategies that assign positive probability only to some pure strategies, so that the support of the mixed strategy  $x_i$ ,  $C(x_i)$  is a proper subset of the set of pure strategies available to player *i*,  $S_i$ .



If we are concerned with the set of mixed strategies of a player i,  $\Delta_i$ , then the above



#### Mixed strategy set $\Delta_i$ when player *i* has three pure strategies





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#### Interacting mixed strategies of all players

key concepts here are:

- **Profile of mixed strategies:** It is the vector  $(x_1, x_2, ..., x_n)$ , where  $x_i \in \Delta_i$  is the mixed strategy selected by player *i*.
- Space of mixed strategies  $\Theta$  is the Cartesian product  $\times_i \Delta_i$ , whose generic element is  $(x_1, x_2, \dots, x_n)$ .



Up to now we have considered the strategies chosen by a unique player (i). Henceforth, we will consider the mixed strategies selected by all the participants in the game. The





#### Interacting mixed strategies of all players

- Let us assume that there are two players and that each player has available two pure strategies. Then, each player has a strategy set  $\Delta_i$ , and  $\Theta$  is four-dimensional.
- But we can take linear projections of each strategy set and reduce  $\Theta$  to two dimensions.
- Bi-dimensional projection of the space of mixed strategies
- The dimension of the space of mixed strategies of the game,  $\Theta$ , is

$$\sum_{i=1}^{n} (m_i - 1)$$

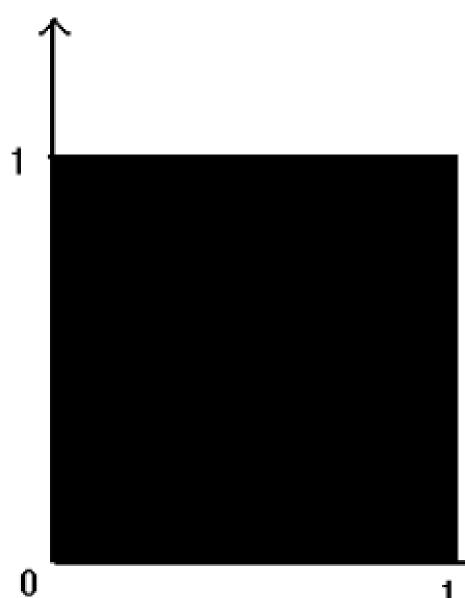
and  $m = m_1 + m_2 + \dots + m_n$ ategies available to player i

and 
$$m_i \equiv number \ of \ pure \ strates$$

It is clear that m > n, as each player has at least two pure strategies.



= m - n







#### **Practical remark**

his strategy as  $x_i$ , while we assume that the other players select their strategies according to the profile  $y \in \Theta$ .



Instead of writing a profile of mixed strategies as  $x = (x_1, x_2, ..., x_n), \in \Theta$ , we use often the notation  $(x_i, y_{-i})$ . If we are concerned mainly with the behavior of player i, we label

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#### Payoff functions in mixed strategies

• We assume that the random devices of all players are statistically independent. players, is simply the associated product defined by,

$$x(s) =$$

- where  $x_{is_i}$  is the probability that the mixed strategy  $x_i \in \Delta_i$ , selected by player *i*, assigns to the pure strategy  $s_i \in S_i$ .
- $x = (x_1, x_2, ..., x_n) \in \Theta$ , is

$$v_i(x) = \sum_{s \in S} x(s) \pi_i(s).$$



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Hence, the probability that a given profile of pure strategies  $s = (s_1, s_2, \dots, s_n), \in S$  is used when the profile of mixed strategies  $x = (x_1, x_2, ..., x_n)$  is adopted by all the

$$x(s) = \prod_{i=1}^{n} x_{is}$$

• The expected payoff  $v_i$  of player i, associated with the profile of mixed strategies

• Then, the payoff combined function for all the players is  $v(x) = (v_1(x), v_2(x), \dots, v_n(x))$ .



#### **Payoff functions in mixed strategies**

seen before, the triple:

 $G = (I, S, \Pi)$ 

- whereas the game rules, if mixed strategies are allowed, become
- In the case of finite games with two players, the normal form of the game can be payoffs of the players related with a profile of strategies  $x = (x_1, x_2)$  is,  $v_{1}(x) = \sum_{h=1}^{m_{1}} \sum_{k=1}^{m_{2}} x_{1h} a_{hk} x_{2k} = x_{1} A x_{2}$  $v_{2}(x) = \sum_{h=1}^{m_{1}} \sum_{k=1}^{m_{2}} x_{1h} b_{hk} x_{2k} = x_{1} B x_{2}$

• The normal form of a game where only pure strategies are allowed is, as we have

 $G' = (I, \Theta, V)$ 

expressed by the payoff matrices  $(A, B), A = (a_{hk})$  being the payoff matrix of player 1, whose pure strategies are represented by the rows, and  $B = (b_{hk})$ , the payoff matrix of player 2, whose pure strategies are expressed by the columns. Then, the expected





#### Example

game are, as we saw before,

 $A = \begin{pmatrix} 3 & 0 \\ 5 & 1 \end{pmatrix}$ 

- regardless of the move of the opponent.
- functions of player 1 is,

 $E(\pi_1(x)) = x_1 A x_2 = x_{11}(3x_{21} + 0x_{22}) + x_{12}(5x_{21} + 1x_{22})$ 

• Moreover, since

- we obtain, through substitution of  $x_{11}$  into  $E(\pi_1(x))$ , that
- that the mixed strategy assigns to the first pure strategy.
- Given the game symmetry, the corresponding reasoning holds for player 2.



• Let us consider the game *Prisoner's Dilemma*. The payoff (years in prison) matrices of the

$$,B = \begin{pmatrix} 3 & 5 \\ 0 & 1 \end{pmatrix}$$

• We have remarked that, in this game, the first strategy is more advantageous for each player,

• This property is conserved if mixed strategies are allowed. In this case, the expected payoff

```
x_{11} + x_{12} = 1 \leftrightarrow x_{11} = 1 - x_{12}
E(\pi_1(x)) = (1 - x_{12})3x_{21} + x_{12}(5x_{21} + 1x_{22})
               = 3x_{21} + x_{12}(2x_{21} + x_{22})
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• Inspection of the expected payoff function shows that it is an increasing function of  $x_{12}$ . Until player 1 selects its first pure strategy (i.e.,  $x_{12} = 1$ ), it pays always to increase the probability



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